

# ASIA CLEAN ENERGY FORUM 2019

PARTNERING FOR IMPACT

MANILA | 17–21 JUNE 2019



## Deep Dive Workshop

### Climate Technology Matchmaking Event



#### Point of Contact:

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#### Background

Mobilizing private sector participation to address climate change is an important issue for policy makers in Asia-Pacific. The outcome statement of the Asia-Pacific Carbon Week 2017 emphasized the importance of private sector investments in leveraging climate finance – through de-risking and credit enhancement.

Sector specific calls for enhanced private sector engagement for climate technology development, transfer and deployment have also been issued by ASEAN, while the Asia Development Bank, World Bank and UN Environment are all piloting innovative green financing mechanisms in the region. In fact, Asia-Pacific accounts for almost half of the world’s value of climate aligned bonds.

Seventy-nine (79%) of Nationally Determined Contributions (NDCs) in Asia-Pacific identify technology transfer and specific technology needs as priorities. Since 2015, there has been a surge in climate finance investments, particularly coming from the private sector – brought about by maturing renewable energy technologies that now requires less public investment to attract private capital. More than 150 billion USD of investments made in Asia Pacific during 2015 and 2016 on renewable energy technologies.

The Climate Technology Centre and Network (CTCN), as the operational arm of the technology mechanism under the UN Climate Change Convention (UNFCCC), is mandated to support business opportunities, investments and innovation in climate mitigation and adaptation technologies. In adopting the Technology Framework Parties to the UNFCCC tasked the CTCN with, among others:

- Supporting countries in the development, deployment and dissemination of existing innovative technologies and the scale-up and diffusion of emerging climate technologies;
- Building partnerships between the public and private sector in the development and transfer of climate technologies; and

- Increasing capacity for private and public sectors to fully realize the development and transfer of climate technologies.

## Concept

The Climate Technology Centre and Network, in partnership with the Asian Development Bank and with support from the European Commission, is pleased to announce the first Private Sector Matchmaking Event for National Designated Entities (NDEs), regional partners and Network Members. The event builds on the successes of the matchmaking events organized by Enterprise Europe Network (EEN) and will include an online profile and meeting brokering element along with in-session workshops.

The matchmaking event will make use of an online platform on which NDEs, development organizations and businesses can upload their funded climate technology needs in form of requests, and participants to the matchmaking event can submit Expression of Interests for pitch meetings based on the technologies and approaches they have to offer. CTCN will facilitate the online/ offline handholding to the countries to create the profile and fill the requests. It will set the guidelines and templates for the solution providers to prepare the pitches. It will also develop the criteria to evaluate the pitches for matchmaking and propose the physical meetings in the event at the margins of ACEF with best the matches evaluated from the interests received. CTCN will use similar online platform as EEN or the above facilitation activities which will be supported under allocated resources.

This platform will facilitate business-to-consumer matchmaking for accelerated climate change solutions to the countries while meeting their commitments under Nationally Determined Contributions (NDC) . On the other hand, the platform also creates business for climate change technology and service providers through showcasing their skills and expertise. The platform is vital as it provides an excellent opportunity to create business awareness on climate technology options by deliberating on associated risks, country barriers, blended finance solutions and case studies from other region/ countries.

As the matchmaking event will be held at the margins of the Asia Clean Energy Forum 2019 in Manila, Philippines, the focus of the event will be on energy efficiency, clean energy and renewable energy technologies.

## Objective

The objective of this Deep Dive Workshop is to increase private sector engagement on facilitating technology transfer to developing countries on climate change mitigation.

## Agenda

08:00 – 09:00 a.m.	<b>Registration and Coffee</b>
09:00 – 09:30 a.m.	<b>Welcome and Opening Remarks</b> <ul style="list-style-type: none"> <li>• Welcome Remarks – <i>Asian Development Bank (tbc)</i></li> <li>• Keynote Address – <i>UN Environment (tbc)</i></li> <li>• Special Address – <i>European Commission (tbc)</i></li> </ul>
09:30 – 10:30 a.m.	<b>Plenary session: Accelerating Clean Energy Transformation in Partnership with the Private Sector</b>

**Objective:** To share experiences and lessons learned from successful clean energy technology partnerships with the private sector

**Moderator:** CTCN/ADB

**Panelists:**

- Financing and private sector perspective – Private Financing Advisory Network (tbc)
- Technology perspective – Green Technology Centre (tbc)
- Landscape of climate finance investments for achieving NDCs – Asian Development Bank (tbc)
- CTCN case studies and experience sharing from other countries – PricewaterhouseCoopers-India (tbc)

**Questions and Answers from participants**

10:30 – 10:40 a.m.

*Coffee/Tea Break*

10:40 a.m. – 12:30 p.m.

**Matchmaking Session 1**

- Mechanics and agenda setting
- Four (4) rounds of 20 minutes

12:30 – 13:30 p.m.

Networking Lunch

13:30 – 16:30 p.m.

**Matchmaking Session 2**

- Six (6) rounds of 20 minutes

16:30 – 16:45 p.m.

**Debriefing and Next Steps**

- **Sambit Nayak**, Mitigation Specialist, CTCN

16:45 – 17:00 p.m.

**Closing Remarks**

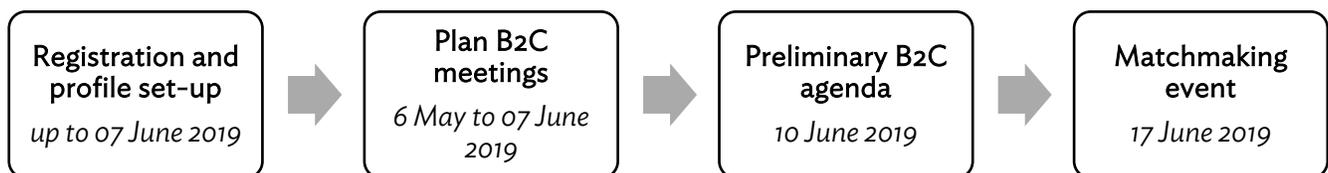
- CTCN (tbc)

17:30 – 20:00 p.m.

**Networking Cocktail Dinner**

- Participants meet and greet to discuss prospective collaborations in a more relaxed and collegial atmosphere.

## How the Matchmaking Works



**1. Online registration**

- a) Register for the Asia Clean Energy Forum 2019 and indicate in their registration form that you are interested to join the CTCN Matchmaking Event.
- b) Register for the Matchmaking event by clicking the following link (to be provided) and indicate whether your organization is participating at the matchmaking event as one of the following:

- Clean energy technology supplier or service provider
- National Designated Entity or any other government agency representing a funded request from a developing country
- Development organization with funded projects or programs

Company or other private entity with on-going or planned procurement related to climate technology

Please also indicate if you are an existing Network Member of CTCN.

**Note:** If you do not register for the Matchmaking Event online, you will not be able to participate to the matchmaking event, request or be asked for meetings.

- c) Fill in your contact information, company profile, details on the funded request which will be visible for other participants.

**Note:** The sooner you set up a meaningful profile, the better chance other delegates will request meetings with you.

In your personal dashboard you can edit your profile, your attendance at matchmaking event and view the service providers interested in making pitches on your funded request.

## 2. Selection and booking of bilateral meetings

On 06 May 2019, you can start to receive and send meeting requests to attendees you want to meet at the event. You will be informed by email about the start of the booking.

Browse in the list of participants or use the searching function to find interesting potential collaboration contacts.

**Booking of bilateral meetings:** Once you have found the most promising meeting partners you can select them for bilateral meetings. Use the green button "request meeting" which you can find on each participants profile.

You can schedule up to 10 meetings, but please be aware that the bookings are managed on the principle "first come - first served".

**Answer your incoming meeting requests.** Select the tab "Meetings" to list all meeting requests. Use the button "Accept" or "Decline", respectively.

Your personal meeting schedule provides information about who you are going to meet, the round number of your meeting and the table number to find your meeting partner. When logged in to your matchmaking profile, you can view your updated meeting schedule under the tab "Agenda" at any time.

## 3. At the matchmaking event

During the event, the matchmaking mobile app allows you to manage your meetings or view your personal meeting schedule wherever you are. Install the free matchmaking mobile app via the app store.

At the Matchmaking Information Desk, you will receive an updated version of your meeting schedule including last minute bookings whenever needed. Your personal meeting schedule shows for each meeting the name of your meeting partner, the time and the number of tables for each meeting. Stick to your meeting schedule so your potential collaboration partner does not have to wait for you.